

Conferences & Events Programme

Check out
the speakers'
directory here



Check out
the conference's
directory here



At a Glance Programme

Tuesday 3 December

GRAND BALLROOM

GRAND ROOM

08.30 | Registration counter opens

08.30 > 09.30 | ☕ Networking Breakfast

09.30 > 10.00

Opening Keynote

10.00 > 11.00

Navigating in a new era - Part 1. Digitalisation

11.00 > 12.00

Navigating in a new era - Part 2. Decarbonisation

12.00 > 13.30 | 🍴 Networking Lunch

13.30 > 14.15

The Leaders' Perspective

14.15 > 15.00

Belt and road initiative: a shared vision for real estate and beyond

15.00 > 15.30

Fireside Chat with UK Minister for Investment, Baroness Gustafsson OBE

15.30 > 16.00 | ☕ Coffee Break

16.00 > 16.45

Retail

16.45 > 17.30

The Future of the workplace

17.30 > 18.00

Flying to the future low altitude economy

18.15 > 21.00 | 🍷 Poolside Buffet Dinner

10.00 > 12.00

INVESTORS' FORUM

(Closed-door Investors' Forum by Invitation only)

16.00 > 16.45

METACORE, a new revolutionary elevator system

Organised by



Schindler

CONTENT

NETWORKING

Wednesday 4 December

GRAND BALLROOM

GRAND ROOM

09.00 > 09.45 | ☕ Networking Breakfast

10.00 > 10.45

Private debt in key markets

10.00 > 10.45

**Unveiling Riyadh's New Murabba
Project: Pioneering the Future
of Urban Development**

Organised by



NEW MURABBA

10.45 > 11.15 | ☕ Coffee Break

11.15 > 12.00

Global inbound Investments

11.15 > 12.00

**Strategic Partnerships:
Investment Opportunities
in London's Future**

Organised by



12.00 > 12.45

Alternative Investments: Diversifying for better
resilience and returns

12.45 > 14.00 | 🍴 Networking Lunch

14.00 > 14.45

Living trends: student housing, multifamily, coliving,
traditional

14.00 > 14.45

**The Art & Science
of Retail Placemaking**

Organised by



14.45 > 15.30

Hospitality

15.30 > 16.00 | ☕ Coffee Break

16.00 > 17.00

Meet The Chairmen

18.00 | Registration counter opens

19.00 | 🏆 **MIPIM Asia 2024 Awards Ceremony & Gala Dinner**
(separate registration required)



Programme as of November 26, 2024

08.30 > 09.30 | ☕ Networking Breakfast

09.30 > 10.00 | Grand Ballroom

Opening Keynote

The outlook for the APAC economy and its impact on real estate: perspectives and scenarios.



Wei Yao
Chief Economist APAC
Société Générale

10.00 > 12.00 | Grand Room

Investors' Forum

(Closed-door Investors' Forum by Invitation only)

The Investors' Forum offers a unique and exclusive platform for sovereign wealth, pension, insurance funds, and capital owners to discuss real estate investment strategies in APAC. Key topics include the impact of generative AI, affordable housing, urban redevelopment and ESG investment, addressing the challenges of climate change with rising costs and inflation. Through debate and collaboration, the forum aims to share innovative solutions, driving the real estate industry and investment community forward.

Speakers



Justin Chiu
Executive Director
CK Asset Holdings
Limited



Christina Gaw
Managing Principal, Global Head
of Capital Markets and Co-Chair
of Alternative Investments
Gaw Capital Partners



George Hongchoy
Executive Director
& Group CEO
Link Asset
Management Limited



Raymond Kwok
Senior Director
Nan Fung Group



Rebecca Lam
Managing Director
CPPIB



Collin Lau
Founder and CEO
BEI



Phillip Wong
Head of Private Markets
Hong Kong Monetary
Authority

10.00 > 12.00 | Grand Ballroom

Navigating in a New Era: Digitalisation

The real estate industry is undergoing a transformative shift driven by the megatrends of AI and ESG. These issues are redefining property investment, development and management, creating new opportunities and challenges for stakeholders. This session will explore in-depth how these trends are shaping the industry, and investor perspectives on digitalisation and decarbonisation across the APAC region.

10.00 > 11.00 | Part 1) Digitalisation:

Technology now plays a central role in tenant relationships, as well as how buildings are managed and maintained, particularly in the light of the industry's net zero challenge. How can ever larger data sets be used to improve efficiency and the end-user experience? In what ways will AI improve decision making, and what do investors need to know about its use?

Moderator



Jordan Kostelac
CEO
Deploy

Speakers



Bernie Devine
Senior Regional
Director, Asia Pacific
Yardi



Jeremiah Heller
Managing Director
Jardine Schindler
Hong Kong



Tiffany Lau
Founder & Principal
A P A R T Companies



Helen Wong
CEO
Lapis Global Ltd

11.00 > 12.00 | Part 2) Decarbonisation:

This session will explore key ESG trends and challenges facing the real estate industry's journey to net zero, including energy-efficient designs, building certification, and renewable energy. It will address regulatory hurdles, financing, and reducing the carbon footprints of existing buildings, with a focus on accelerating towards net zero while maintaining asset value.

Moderator



Patrice Derrington
Professor
Harvard University

Speakers



Esther An
Chief Sustainability
Officer
City Developments
Limited



John Haffner
Deputy Director,
Sustainability
Hang Lung Properties
Limited



Katie Stewart
Executive Director
of Environment
City of London
Corporation



Kenneth Yeung
Managing Director,
Regional Head of Real
Estate, Asia ex Japan
Crédit Agricole
Corporate &
Investment Bank

12.00 > 13.30 |  Networking Lunch

13.30 > 14.15 | Grand Ballroom

The Leaders' Perspective

A platform for industry leaders to share their experience and unique insights about the real estate industry in APAC.

Moderator



Guy Fulton
Director
Carlton Property Limited

Speakers



Christina Gaw
Managing Principal, Global Head
of Capital Markets and Co-Chair
of Alternative Investments
Gaw Capital Partners



John Saunders
Group Chief Investment
Officer
Link Asset Management
Limited



François Trausch
CEO & CIO
PIMCO Prime Real Estate

14.15 > 15.00 | Grand Ballroom

Belt and Road Initiative: A shared vision for real estate and beyond

Launched over a decade ago, China's ambitious Belt and Road Initiative (BRI) is reshaping global infrastructure, presenting significant opportunities for the real estate sector. This session explores the potential impacts and opportunities arising from BRI projects, highlighting some remarkable examples of collaboration.

Moderator

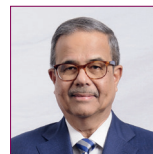


Rosanna Tang
Head of Research
Cushman & Wakefield

Speakers



Mikheil Khidureli
CEO
Enterprise Georgia



George Stewart Labrooy
Executive Chairman
Area Group of Companies



Carl Schibrowski
Chief Development Officer
New Murabba

15.00 > 15.30 | Grand Ballroom

Fireside Chat with UK Minister for Investment, Baroness Gustafsson OBE

Moderator



Jeremy Sheldon
Chair
British Chamber of Commerce Hong Kong

Speaker



Baroness Poppy Gustafsson OBE
UK Minister for Investment
Department for Business and Trade

15.30 > 16.00 | ☕ Coffee Break

16.00 > 16.45 | Grand Room

Organised by



Schindler

MetaCore, a new revolutionary elevator system

How we live, work, and spend our leisure time is changing. Buildings are now expected to adapt and have the flexibility to accommodate these evolving needs. Schindler MetaCore enables buildings to be repurposed and their functionality to be reconfigured endlessly – significantly extending their useful lifespan. Schindler MetaCore creates flexible buildings by enabling one elevator group to deliver an easily adaptable, enhanced passenger experience for multiple building applications – delivering the flexibility required to make lifetime sustainability a reality.



Karl Schottler

Head of Large Projects Asia Pacific
Schindler Elevator Ltd

16.00 > 16.45 | Grand Ballroom

Retail

This session covers key trends and insights from industry leaders on retail in APAC, including strategies for repurposing spaces. Topics include leasing trends, the impact of luxury and F&B sectors, and growth opportunities in prime locations. Learn how to revitalize retail properties to meet evolving market demands.

Moderator

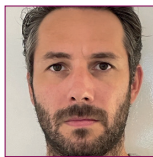


Anson Bailey
Head of Consumer
& Retail, ASPAC
KPMG

Speakers



Beverley Churchill
CEO
Churchill & Partners



Sandro Hinds
APAC Head of Real
Estate and Store
Development
Lululemon



Kent Jan
Co-Chairman
Hong Kong PropTech
Alliance



Delphine Lefay
Co-Founder and CEO
OnTheList

16.45 > 17.30 | Grand Ballroom

The Future of the Workplace

This session, designed for investors, developers, brokers, and occupiers among others, will assess the latest challenges, opportunities, and solutions for offices in the APAC region as employment trends evolve. Join this session to gain valuable insights into the future of work in APAC.

Moderator



Chelsea Perino
Managing Director,
global marketing and
communications
The Executive Center

Speakers



Tom Andrews
Director, Head of Leasing
& Operations
Central Site 3
Management Limited



Shelley Boland
Global Head, Corporate
Real Estate and Services
Standard Chartered



Hei Ming Cheng
Chairman
Kailong Group

17.30 > 18.00 | Grand Ballroom

Flying to the Future - low altitude economy

Moderator



Phil Kim
Chair & Managing Director
Asia Pacific
Jerde Partnership

Speaker



James Wong
Chairman
Chinney Hon Kwok Group

18.15 > 21.00 | 🍹 Poolside Buffet Dinner

09.00 > 09.45 | ☕ Networking Breakfast

10.00 > 10.45 | Grand Ballroom

Private Debt in Key Markets

Discover successful private debt examples and explore the emerging opportunities in real estate secondaries as APAC's dynamic markets present prime prospects for diversification and growth. Join industry leaders as they discuss how a complementary blend of private debt and secondaries investments can optimize risk-adjusted returns in today's evolving economic landscape, shaped by a higher-for-longer interest rate environment and macroeconomic uncertainties.

Moderator



Edmund Ho
Director
Asia Pacific Real
Estate Association

Speakers



Mark Harrison
Managing
Director, Business
Development, Property
Wingate



Rai Katimansah
Managing Director
SC Capital Partners



Danielle Lau
Managing Director
Ares Management



Marko Multas
Head of Investments Asia
and Real Estate Debt
Patrizia

10.00 > 10.45 | Grand Room

Organised by



NEW MURABBA

Unveiling Riyadh's New Murabba Project: Pioneering the Future of Urban Development

The session will explore upcoming projects and successful case studies that will highlight innovative solutions and strategies for tackling building envelope design challenge.

Speakers



Susheela Rivers
Office Managing Partner
DLA Piper Hong Kong



Carl Schibrowski
Chief Development Officer
New Murabba

10.45 > 11.15 | ☕ Coffee Break

11.15 > 12.00 | Grand Ballroom

Global Inbound Investments

Asian real estate markets remain a magnet for substantial foreign investment, drawing interest from institutional investors and private funds seeking diversification and lucrative returns. Which cities, countries, and asset classes are capturing the attention of overseas capital? Moreover, how can Asian firms establish connections with global funds? This session will also explore optimal strategies for accessing the global marketplace and emphasise the critical role of data and transparency in facilitating cross-border transactions.

Moderator



Zoe Zuo
Managing Director
TPG Angelo Gordon

Speakers



Chris Chow
Senior Managing
Director
LaSalle Investment
Management



Rebecca Lam
Managing Director
CPPIB



Jonathan Umali
Chief Investment Officer
ARCH Capital
Management Company
Limited



Pak Man Yuen
Managing Director
Blackstone

11.15 > 12.00 | Grand Room

Organised by



Strategic Partnerships: Investment Opportunities in London's Future

Speakers



Tony Danaher
Principal Advisor
Department for
Business and Trade



Tom Goodall
Chief Executive
Director
Related Argent



Jonny Popper
CEO
LCA



Jace Tyrrell
CEO
Opportunity London



Kate Willard
Chair Envoy
Thames Estuary
Growth Board

12.00 > 12.45 | Grand Ballroom

Alternative Investments: Diversifying for better resilience and returns

The focus is shifting towards alternative asset classes, driven by key secular trends, that promise long-term growth prospects. From logistics to data centres, healthcare to infrastructure, this session will explore the new economy assets which have become mission critical for operating cities today.

Moderator



Paige Koh
Head of Business
Development Real
Estate, APAC
Partners Group

Speakers



Rui Hua Chang
Managing Director, Business
Management and Investment,
ESR Hong Kong Limited
ESR Group Limited



Collin Lau
Founder and CEO
BEI



Jing Zhou
Senior Director Alternatives
Investment and Strategic
Transactions
Nuveen Real Estate

12.45 > 14.00 |  Networking Lunch

14.00 > 14.45 | Grand Ballroom

Living Trends: Student Housing, Multifamily, Coliving, Traditional

The living sector in the Asia-Pacific region offers investors both stability and opportunity, even amid uncertainty. This session explores the latest trends and attractive opportunities for portfolio diversification. Topics include rising demand for housing driven by urbanisation trends and population growth, the increasing popularity of coliving spaces and student housing, and macroeconomic impacts on the market.

Moderator



Sherman Hung
Managing Director,
Head of Large Corporate
DBS Bank Ltd

Speakers



Andrew Chan
Chief Investment Officer
Crystal Investment Limited



Ronald Chiu
Founding Partner
Avatar Capital Partners



Yian Wang
Assistant Portfolio Manager
and Head of Investments,
Greater China
AEW

14.00 > 14.45 | Grand Room

Organised by

**Churchill
& Partners**



The Art & Science of Retail Placemaking

Cistri and Churchill & Partners explore how evidence-based design and purpose led strategy collaboratively create vibrant, people-centric retail destinations that thrive and drive economic success.

Speakers



Jack Backen
Regional Director
Cistri PTE LTD



Beverley Churchill
CEO
Churchill & Partners



Phil Kim
Chair & Managing Director
Asia Pacific
Jerde Partnership

14.45 > 15.30 | Grand Ballroom

Hospitality

Hospitality has become one of the bright stars of real estate with its inflation-hedging characteristics amid the ongoing travel and tourism boom. Discover the latest investment trends and strategies in APAC, including retrofitting and repurposing projects, as well as technological innovations in the corporate, resort, and luxury hospitality sectors.

Moderator

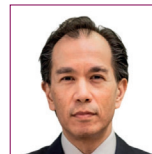


Tim Alpe
Managing Director
TriO Capital

Speakers



Liz Chu
COO
Weave Living



Lloyd Lee
Managing Partner
Yoo Capital



Terence Tang
CEO
Atelier Capital
Partners (SG) Pte Ltd

15.30 > 16.00 | ☕ Coffee Break

16.00 > 17.00 | Grand Ballroom

Meet the Chairmen

Real estate chiefs share their strategies for success in APAC real estate investment. This session sets the stage for insightful discussions led by industry leaders.

Moderator



Susheela Rivers
Office Managing
Partner
DLA Piper Hong Kong

Speakers



Justin Chiu
Executive Director
CK Asset Holdings Limited



John Pattar
Partner & Head of
Asia Real Estate
KKR Asia Limited



Jimmy Phua
MD, Head of Real
Estate Asia Pacific
CPPIB

18.00 | Registration counter opens

19.00 | Grand Ballroom



MIPIM Asia 2024 Awards Ceremony & Gala Dinner
(separate registration required)

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