

# MIPIM ASIA SUMMIT

The property leaders' Summit in Asia Pacific

## INITIATING A NEW ERA

Asia has seen trade, political and regional disputes, and growth has eased considerably due to Covid-19. With uncertainty at the core of the pandemic, this is yet another crisis exposing the fragility of the global market – making it essential to reflect and adapt. But **APAC will continue to contribute around 60% of global growth by 2030.** And Asian markets can rely on some encouraging trends to help produce a positive long-term outcome – such as high-income newly industrialized economies, low interest rates, and the prospects of a rapidly growing middle class entering the global economy.

Despite this, challenges do remain. **How do you outpace the uncertainty and volatility? What is the post Covid-19 paradigm? And how is the real estate industry adapting in Asia and beyond?**

**Real Estate Decision makers will gather at MIPIM ASIA 2021 to discuss the challenges** - with adaptability, strength and resilience to explore investment strategies to help grow their business.

**People centricity, innovation, ESG/sustainability, capital flows and investment portfolios will be at the heart of discussions for this economically diversified region.**

MIPIM Asia is also celebrating its 15th anniversary – as we accompany the Asian property markets towards this new era – and so is the MIPIM Asia Awards. Day 2 launches with 2 new generation leaders sharing how they are “initiating a new era” within their respective businesses.

As we **‘initiate a new era’**, there is arguably no better time than to look back, learn from and celebrate those who have and continue to shape the future of Asian real estate.

***We look forward to welcoming you  
to MIPIM Asia this December.***





# TUESDAY 7 DECEMBER

## Innovation Day

**GRAND BALLROOM**

**FOYER**

-  **Content**
-  **Networking**

*Registration counters open at **11.15***

**10.00 > 11.30**

Pre-Opening Investor Forum  
(By Invitation Only)

**12.00 > 12.45**

Keynote

**12.45 > 14.15** | 🍷 **MIPIM ASIA AWARDS 2020 - CELEBRATORY LUNCHEON**

**14.15 > 14.45** | ☕ **COFFEE BREAK**

**14.45 > 15.30**

ESG and tech innovation panel

**15.30 > 16.15**

Hospitality panel

**16.15 > 16.45** | ☕ **COFFEE BREAK**

**16.45 > 17.30**

F&B panel

**17.30 > 18.30** | 🍸 **OPENING DRINKS RECEPTION**





# WEDNESDAY 8 DECEMBER

## Investment Strategy Day

**GRAND BALLROOM**

**FOYER**

**08.00 > 09.00** | ☕ WELCOME COFFEE AND REGISTRATION

**09.00 > 09.30**

Keynote address

**09.30 > 10.15**

Inbound investment panel

**10.15 > 10.45** | ☕ COFFEE BREAK

**10.45 > 11.30**

Outbound investment panel

**11.30 > 12.15**

Alternative investment panel

**12.15 > 14.00** | 🍴 NETWORKING LUNCH

**14.00 > 14.45**

Hong Kong panel

**14.45 > 15.30**

China panel

**15.30 > 16.00** | ☕ COFFEE BREAK

**16.00 > 17.00**

Meet the chairmen

**17.00 > 18.30** | NETWORKING BREAK

**18.30 > 21.30** | 🏆 AWARDS GALA DINNER - *(By Invitation Only)*



# CONFERENCE PROGRAMME

## TUESDAY 7 DECEMBER

### CLOSED DOOR EVENT

**10.00 > 11.30** | Foyer

#### The Investors Forum

*By invitation for investors only*

The Investors Forum provides a perfect opportunity for sovereign wealth, pension and insurance funds, family offices and other capital owners to reunite post pandemic. It offers an ideal environment to debate the latest investment strategies, trends, opportunities and challenges, with a particular focus on the ever-increasing importance of ESG criteria. It will also debate the impact global leaders have made on investment decisions, what countries in Asia Pacific still present good value, and the sectors to look out for most of all.



**Laurent Fischler**

Head of investments  
APAC

*Ivanhoe Cambridge*



**Christina Gaw**

Managing Principal and  
Global Head of Capital  
Markets

*Gaw Capital*



**Myung Joo**

Head of Investments  
and Investment  
Banking

*Korea Investment &  
Securities Asia*



**Patrick P. H. Kwok**

Executive Director  
*Henderson Land  
Development  
Company Limited*



**Raymond Kwok**

Senior Investment  
Director  
International  
Properties

*Nan Fung*



# CONFERENCE PROGRAMME

## TUESDAY 7 DECEMBER

**12.00 > 12.45** | Grand Ballroom

### KEYNOTE



**The Hon Mrs. Carrie LAM CHENG Yuet-ngor**

GBM, GBS

*The Chief Executive of the Hong Kong Special  
Administrative Region*

**12.45 > 14.15** | Foyer



**MIPIM Asia Awards 2020**

Celebratory Luncheon



# CONFERENCE PROGRAMME

## TUESDAY 7 DECEMBER

**14.45 > 15.30** | Grand Ballroom

### ESG and tech innovation: Challenges and solutions for the 'E', 'S' and 'G'

This session will focus on the challenges, solutions and impact of integrating ESG into sustainable investment decision making. What impact will Gen-Z have on sustainable ESG adoption with investors? Looking at the social element, does its importance vary between countries in Asia? On governance, how much of a focus is there in terms of operational efficiencies and reputational concerns? This session will then debate the benefits and challenges of investing in tech to advance ESG performance, looking at the challenges associated with technology cost and investor returns.

MODERATOR



**Chris Brooke**

Independent  
Non-Executive Director  
*Link Asset Management Limited*



**Laurent Fischler**

Head of investments  
APAC  
*Ivanhoe Cambridge*



**Gene Soo**

Head of Ecosystem  
*MTR*



**Andrew Young**

Associate Director  
(Innovation)  
*Sino Group*

**15.30 > 16.15** | Grand Ballroom

### Hospitality: A renaissance in the making?

As life moves towards a 'new normal', what does the future hold for hotels? What demand levels are we likely to see for Asian markets? And what are investors thinking? Join the debate in this not to be missed session.

MODERATOR



**Andrew MacGeoch**

Head of *Asia Real Estate and Infrastructure*,  
Global Co-Head of  
*Hotels Group, Bryan Cave Leighton Paisner LLP*



**Aron Harilela**

Chairman & CEO  
*Harilela Hotels Limited*



**Stephen Ho**

President-Growth &  
Operations, Asia Pacific  
*Hyatt Hotels Corporation*



**Girish**

**Jhunjhnuwala**  
Founder & CEO  
*Ovolo Hotels*



# CONFERENCE PROGRAMME

## TUESDAY 7 DECEMBER

**16.45 > 17.30** | Grand Ballroom

### F&B: The saviour of retail

In Asian markets such as Hong Kong and China, where there are limited local COVID cases, many people are choosing not to travel due to the quarantine measures at the moment. This has meant that people with strong consumption power are dining out much more than they did in the past with restaurants being full. This session will explore this recent trend and how landlords are working with their tenants to regain foot traffic and consumer confidence. How has retail in China been affected by Covid?

MODERATOR



**Phil Kim**  
Chairman  
*Jerde*



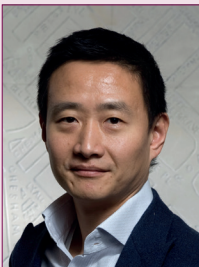
**Dennis Au**  
Managing Director of  
Real Estate  
*Chinachem Group*



**Gerald Li**  
Co-founder  
*Leading Nation  
Hospitality*



**Christopher John  
Wu**  
Chief Financial  
Officer  
*Chongbang  
Development Ltd.*



**Yang Yu**  
CIO  
*Chelsfield Asia*

**17.30 > 18.30** | Foyer



**OPENING DRINKS RECEPTION**





# CONFERENCE PROGRAMME

## WEDNESDAY 8 DECEMBER

### KEYNOTE

**09.00 > 09.30** | Grand Ballroom

### Joint Interview with 2 New Generation Leaders: Sustainability & Innovation - 2022 and Beyond

The pandemic has prompted many companies to accelerate their ESG initiatives. With new generations comes new ideas, how are these 2 influencers implementing these across their portfolio of existing and new projects? Is this a good time to explore new ideas to improve performance? Is moving towards Net Carbon Zero achievable?

INTERVIEWER



**Chelsea Perino**

Managing Director, Global  
Marketing & Communications  
*The Executive Centre*



**Adriel Chan**

Vice Chair of *Hang Lung Properties Limited*



**Winnie Chiu, JP**

President and Executive Director  
*Dorsett Hospitality International*

**09.30 > 10.15** | Grand Ballroom

### Inbound investment: The latest hot markets and regions

Investing in Asia has of course been a way to diversify portfolios for investors from other regions but what are the latest hot markets to do so? Should they be focussing on mainstream or alternative, and emerging or developed countries? What is the right level of risk? Finally, what are the best strategies to attract investment to APAC?

MODERATOR



**Nicholas Wong**

Partner  
*Townsend Group*



**Chris Chow**

Senior Managing  
Director  
*LaSalle Investment Management*



**Kenny Lam**

Senior Managing  
Director, Head of Asia  
Real Estate Investments  
*Manulife*



**Jonathan Umali**

Managing Director  
*ARCH Capital Management Co., Ltd*





# CONFERENCE PROGRAMME

## WEDNESDAY 8 DECEMBER

**10.45 > 11.30** | Grand Ballroom

### Outbound investment: What should you not miss out on?

What is happening in the key real estate markets outside of Asia? What sectors are Asian capital investing in? What traditional and niche real estate investing provides the best bets right now? What is the impact of ESG and new regulations? How are government working with investors to attract inward investments?

MODERATOR



**Edmund Ho**

Regional Head, CRE  
Client Coverage GCNA  
*Standard Chartered Bank*



**Fook Aun Chew**

Deputy Chairman  
*Lai Sun Group*



**Nick Heath**

Director General  
Trade & Investment,  
Department for  
International Trade  
*British Consulate-  
General Hong Kong*



**Raymond Kwok**

Senior Investment  
Director -  
International  
Properties  
*Nan Fung*

**11.30 > 12.15** | Grand Ballroom

### Alternative investments: What should you be keeping an eye on?

Away from traditional, alternative markets are popular with investors offering good scalability and returns. In this session special focus will be on the booming APAC life sciences sector and why it could be a good real estate bet in the region's major hubs. Equal focus will also be given to data centres and their support of the growing digital economy.

MODERATOR



**Charles Lam**

Managing Director  
*BPEA Real Estate*



**Collin Lau**

Founder  
*BEI Capital*



**Ada Wong**

Chief Strategy Officer &  
Chief Investment Officer  
*EC Healthcare*



**Jing Zhou**

Senior Director,  
Alternatives and  
Strategic  
Transactions  
*Nuveen*



# CONFERENCE PROGRAMME

## WEDNESDAY 8 DECEMBER

**12.15 > 14.00** | Grand Ballroom



**Networking lunch**

**14.00 > 14.45** | Grand Ballroom

### **Hong Kong: What's hot and what's not?**

What are the latest hot markets to watch out for and ones to avoid in Hong Kong? What is the outlook for the future of traditional asset classes vs. alternative asset classes and how will they impact the Hong Kong real estate market? And finally, what is happening regarding ESG and green initiatives?

**MODERATOR**



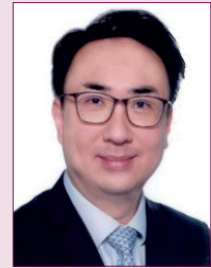
**Nigel Smith**  
Managing Director  
*Colliers*



**Ricky Kon Wai Lui**  
Executive Director  
and Chief Operating  
Officer  
*Hysan Development  
Co. Ltd.*



**Rosanna Tang**  
Head of Research,  
Hong Kong & GBA  
*Colliers*



**Johnny Yu**  
Advisor to Chairman  
*Henderson Land  
Development  
Company Limited*



**Pak Man Yuen**  
Principal  
*The Blackstone  
Group*



# CONFERENCE PROGRAMME

## WEDNESDAY 8 DECEMBER

**14.45 > 15.30** | Grand Ballroom

### China: What's the hidden secrets for success?

What is the secret to success for investors and developers in China – a market that have become ever more competitive? What new hot markets are there and why? What should you stay away from? How are the established sectors fairing?

MODERATOR



**Zoe Zuo**

Managing Director,  
Co-head of China  
Real Estate  
*Angelo Gordon*



**Ivan Ho**

CEO Hong Kong  
*KaiLong*



**Eric Huang**

Director - Business  
Planning  
*New World  
Development Company  
Limited*



**Qiqi Zhang**

Managing Director  
*Warburg Pincus*

**16.00 > 17.00** | Grand Ballroom

### Meet the chairmen: 'Initiating a new era' in a post pandemic environment

An unmissable session of the MIPIM ASIA Summit. Each year, the industry's most influential leaders share their insights on the current market and give their predictions on what the future has in store. Hear how they are "initiating a new era" in a post pandemic environment - opening the way for long-term economic growth, sustainable performance and community cohesion.

MODERATOR



**Alison Cooke**

Managing Director -  
Real Estate Investments  
*Starr International  
Investment Advisors  
(Asia) Ltd*



**Justin Chiu**

Executive Director  
*CK Asset Holdings*



**Kenneth Gaw**

President and  
Managing Principal  
*Gaw Capital*



**George Hongchoy**

Executive Director  
& Chief Executive  
Officer  
*Link Asset  
Management Limited*



# CONFERENCE PROGRAMME

## WEDNESDAY 8 DECEMBER

**18.30 > 21.30** | Grand Ballroom



**MIPIM ASIA 15th anniversary Awards Gala Dinner**

*(By Invitation Only)*

### Notes



# MIPIM ASIA WOULD LIKE TO THANK ALL OF ITS SPONSORS & PARTNERS

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