

# ENGAGING THE FUTURE OF ASIAN MARKETS

In the context of the latest turmoil in Sino-US relations, rising interest rates and tighter yields, Asia's real estate markets remain attractive, with the major economies in the region acting as magnets for institutional capital and the emerging markets showing good prospects.

Asian outbound property investment is being driven by the quest for enhanced yields and for diversification overseas. While activity has moderated, as Chinese buying slows, investors from Hong Kong SAR, and from Singapore and South Korea, among other countries, remain active.

Despite the heterogeneity of Asia's economies, the region is no exception to the ongoing shift towards property as a service, with the focus on the customer.

As part of a global trend, technology is increasingly acting as a catalyst for changing human behavior in Asia, leading to the opening up of new revenue streams. To reap the rewards of these changes, investors need to develop forward-thinking strategies.

MIPIM Asia 2019 is 'engaging' the future of the Asian property markets, to envision local opportunities and enablers through the lens of 'durability' – opening the way for long-term economic growth, sustainable performance and community cohesion.

- What are the new opportunities in the Asian markets?
- What are the most profitable long-term strategies for real estate players in the regions?
- How can investors benefit by taking a sustainable approach to their investments?
- How do the ongoing global shifts in the economy and in demographics impact the Asian markets?

Join the experts at MIPIM Asia to envision the future of the Asian real estate markets!

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## TUESDAY 26 NOVEMBER 2019

**GRAND BALLROOM** Ground Floor

SALONI Mezzanine Floor

**SALON II** Mezzanine Floor

09.00 > 09.30

WELCOME KEYNOTE

09.30 > 10.30

Global investors views

11.00 > 11.30

KEYNOTE: The West Midlands the UK's Growth Capital

11.30 > 12.15

Brexit: Getting return on UK

investment

11.45 > 12.30

Business Showcase by Greater Paris and Paris la Defense

11.45 > 12.30

Retail as a lifestyle: going towards mixed-use

14.00 > 14.45

Business Showcase by Cushman & Wakefield

14.00 > 14.45

Business Showcase by Hong Kong Innovation Foundation

15.00 > 15.45

China going forward

15.00 > 15.45

Business Showcase by Colliers

15.00 > 15.30

KEYNOTE by Al Hong from K-Style Lab

15.45 > 16.15

KEYNOTE by RICS: Global Commercial Property Market Survey

16.00 > 16.45

Asia's inbound investment: key success factors

17.15 > 18.30

Meet the chairmen

From 18.00 Poolside Cocktail and Barbecue Party

MAINTHEME INVESTMENT GEO FOCUS ASSET CLASS RETAIL PROPTECH BUSINESS SHOWCASES NETWORKING

#### **FOYER** Mezzanine Floor

08.30 > 09.00

Welcome coffee





**12.30 > 14.00** By invitation only

10.30 > 11.00 Coffee break

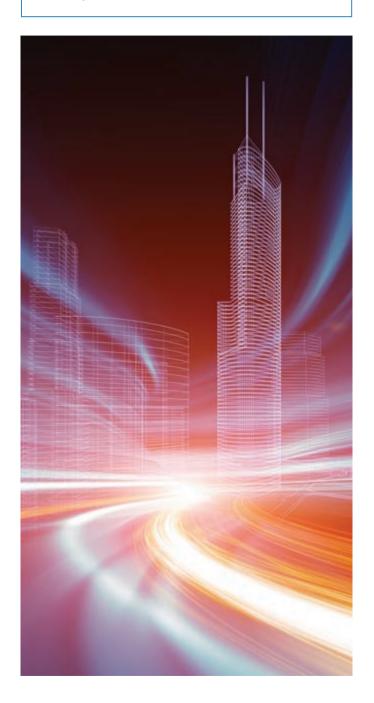
#### 12.30 > 14.00

Networking lunch in the Foyer Open to all

#### 14.00 > 14.45

Learn & Connect: Global Activity & Pricing in Commercial Real Estate Markets

16.45 > 17.15 Coffee break



**GRAND BALLROOM** Ground Floor

**SALONI** Mezzanine Floor

SALON II Mezzanine Floor

09.00 > 09.30 KEYNOTE

**KEYNOTE** by Vanessa Cheung: New Generation Leadership Series - Evolving with Times

09.30 > 10.00

KEYNOTE by Adriel Chan, **Executive Director of Hang Lung** Group

10.30 > 11.15

Key Investment trends

11.30 > 12.00 **KEYNOTE** 

12.30 > 14.00

Topic based lunch

Open to all

14.00 > 14.45

**Business Showcase: Eversheds** Sutherland Real Estate

15.00 > 15.45

**Business Showcase Liquefy:** Tokenization Showcase presented by Adrian Lai, CEO, Liquefy

10.30 > 11.15

A focus on Southeast Asia

11.30 > 12.15

How to win Asian foodies? From Instagrammable spots to impeccable service

14.00 > 14.45

Alternative investments

15.00 > 15.45

A focus on: Australia, Singapore & Hong Kong SAR

16.15 > 17.00

Hospitality trends in Asia

17.15 > 17.45

**KEYNOTE** by Architect Ole Sheeren

18.30 > 22.00

Awards Gala dinner

By reservation

MAINTHEME INVESTMENT GEO FOCUS ASSET CLASS RETAIL PROPTECH BUSINESS SHOWCASES NETWORKING

**LOUNGE**Mezzanine Floor

**DRAWING ROOM**Mezzanine Floor

**FOYER** Mezzanine Floor

08.30 > 09.00 Welcome coffee

10.30 > 11.15

Investment opportunities, from regional to global

10.30 > 11.00 Coffee break

11.30 > 12.00 REPORT

From PropTech to AnyTech: How tech enablers and disruptors will redefine the world of work?

11.30 > 12.15

Real Estate and Smart Cities - urban dwellers at the intersection

14.00 > 15.00

STARTUP COMPETITION

14.00 > 14.45

Developers' Perspectives on PropTech in the region

15.00 > 15.45

The Massive Potential of PropTech in Mainland China

16.00 > 17.45

**Investors Forum** 

Closed door by invitation only

16.00 > 16.45

Connected buildings accelerating the sustainability agenda

17.00 > 17.30 KEYNOTE

Human Centered Real Estate

15.45 > 16.15

Coffee break

## TUESDAY 26 NOVEMBER 2019

#### **WELCOME KEYNOTE**

#### MAIN THEME

09.00 > 09.30 | Grand Ballroom

#### **KEYNOTE**

In the welcome Keynote Dr Y K Pang, the Chairman of Hong Kong Tourism Board, is going to share the latest business environment of Hong Kong.



KEYNOTE (Dr) Y K Pang Chairman Hong Kong Tourism Board

### MAIN THEME

**09.30 > 10.30 |** Grand Ballroom

#### Global investors views

Global investors will join this panel and share insights on the market trends.



Chris Chow Managing Director LaSalle Investment Management



Laurent Fischler Vice President Ivanhoe Cambridge



Laurent Jacquemin Head of Asia-Pacific, Real Assets AXA IM – Real Assets



MODERATOR
Dane Chamoro
Senior Partner
Control Risks Asia
Pacific

#### **GEO FOCUS**

11.00 > 11.30 | Grand Ballroom

#### **KEYNOTE: The West Midlands - the UK's Growth Capital**

The session will be a chance to hear from the Mayor of the UK's fastest growing regional economy about large-scale investment opportunities driven by unprecedented infrastructural investment, youthful demographics, and strong economic performance. The West Midland's economy is booming and this growth is driving the need for more private sector investment to satisfy housing and commercial development demand.



KEYNOTE
Andy Street
Mayor of the West Midlands
West Midlands Combined Authority

#### **GEO FOCUS**

#### 11.30 > 12.15 | Grand Ballroom

#### **Brexit: Getting return on UK investment**

Chinese investment in the UK is increasing against the backdrop of an overall fall in global outbound investment from China. The panel explores outbound investment from Asia to the UK and discusses how investors can increase their portfolio value.



Dominic Lee Executive Director Paladin Asset Management



Kenneth Leung Vice President Lai Sun Group



lan Ward
Leader of Birmingham City
Council
Birmingham City Council



MODERATOR
Bruce Dear
Head of Real Estate Investment
Eversheds Sutherland

#### **BUSINESS SHOWCASE**

#### 11.45 > 12.30 | Salon |



#### Greater Paris and Paris la Defense : attractiveness and business opportunities

Why is Greater Paris a major location for international real estate investments?

A panel of top commercial real estate public and private actors offers a complete view of the market trends, the attractiveness and business opportunities

Focus on Paris La Defense real estate market, prime location for international investments, and a new lifestyle destination.

Marie-Célie Guillaume, CEO, Paris La Défense

Xavier Lépine, Chairman of the board, La Française

Alexandre Missoffe, Managing Director, Greater Paris Investment Agency

MODERATOR: Erik Sondén, Senior Advisor, DTZ Investors

## TUESDAY 26 NOVEMBER 2019

#### RETAIL

11.45 > 12.30 | Salon II

Retail as a lifestyle: going towards mixed-use

Co-organised by RETAILINASIA

As retail responds to changing consumer behaviour, the sector is diversifying into mixed-use schemes as a way of enhancing the customer experience through a more diversified built environment. Learn how to find the right balance between retail, hotels & apartments, coworking and leisure.



Ferdinand Cheung Director LWK + PARTNERS



**Isabel Fan**Regional Director **Tesla** 



Gloria Siu Assistant General Manager K11 Concepts Ltd.



Stephen Wilson Managing Director, Asia Pacific MRI Software



MODERATOR
Anne de Roulhac
Associate - Business
Development HK & Greater
China,
HAWKSFORD

#### **NETWORKING**

12.30 > 14.00 | Foyer Networking lunch

Open to all

#### INVESTMENT

12.30 > 14.00 | Drawing Room Investor's Lunch

By invitation only



Andy Street
Mayor of the West Midlands
West Midlands Combined Authority



Ian Ward Leader of Birmingham City Council Birmingham City Council

#### **BUSINESS SHOWCASE**

14.00 > 14.45 | Salon I



Identify the underlying opportunities in the new zones of GBA

The plan to turn the Guangdong-Hong Kong-Macao Greater Bay Area into a global technology innovation center and build advanced manufacturing and modern services industries depends on significant improvement in infrastructure. Favorable supporting policies were also introduced to attract industries and talents to the new zones across the 11 cities in the GBA. Sam Crispin, Regional Director, Greater China, Consulting of Cushman & Wakefield will dive deep into the development of new zones and the underlying opportunities that arise.

MODERATOR: Sam Crispin, Regional Director, Greater China Consulting, Cushman & Wakefield

#### **BUSINESS SHOWCASE**

14.00 > 14.45 | Salon II



## The Hong Kong and GBA market - opportunity for Global PropTech innovators/start-up companies

- Property and Construction segment is said to be largely untouched by disruption from innovation and technologies, is this true?
- Understand what innovators/startup are most concerned in exploring overseas market
- Apart from network, mentorship/coaching and fundings, what matters to start-up looking to explore a new market?
- How does Contech, the specialized Israeli PropTech network help their companies expand to this market?

Antonio Cianci, CEO, AM Technology Ltd.

Zachi Flatto, CEO, Contech

Guy German, CEO, Okibo Limited

**Elad Goz**, Vice President – Business Development, **Tung Hing Enterprise** 

MODERATOR: Andrew Young, Associate Director (Innovation), Sino Group

#### **NETWORKING**

14.00 > 14.45 | Foyer

#### Learn & Connect: Global Activity & Pricing in Commercial Real Estate Markets

Join this networking session learn about global commercial real estate.

Meet your future business partners and clients! Open to all



David Green-Morgan Managing Director Real Capital Analytics

#### **GEO FOCUS**

**15.00 > 15.45** | Grand Ballroom

#### China going forward

What is the investment strategy for Chinese companies and the Chinese government at home and internationally? Will the country focus on the Guangdong-Hong Kong-Macau Greater Bay Area? What about China's Belt and Road Initiative?



Stanley Ching
Senior Managing Director/ Managing
Partner & Head of Real Estate
CITIC Capital Holdings Limited



Christopher Lee Managing Director & Head Of Corporate Ratings, Asia-Pacific S&P Global Ratings



Ellen Ng Managing Director Warburg Pincus Asia LLC



MODERATOR Michael Cole Founder Mingtiandi

## TUESDAY 26 NOVEMBER 2019

#### **BUSINESS SHOWCASE**

15.00 > 15.45 | Salon |



#### Short Term Uncertainties, Long Term Opportunities

As 2019 continues to create uncertainty and challenging conditions for 2020, join the Colliers Business Showcase to get an exclusive look at the results from this years' Investor Survey 2019. Join Colliers Head of Research for Southern

China & Hong Kong, Rosanna Tang, as she shares the feedback from 75+ industry leaders on how they see the latest market movement and what insight can be gleaned for the market, moving forward. The session will be capped by a discussion led by Antonio Wu, Deputy Managing Director - Capital Markets, and will explore investment opportunities in 2020 and beyond.

Rosanna Tang, Head of Research, Hong Kong & Southern China, Colliers International

Antonio Wu, Deputy Managing Director, Capital Markets, Colliers International

MODERATOR: Shaman Chellaram, Senior Director, Capital Markets, Colliers International

#### RETAIL

15.00 > 15.30 | Salon II

#### **KEYNOTE** by Al Hong from K-Style Lab

Join this keynote to learn how will Hong Kong malls transform in the near future! Followed by a Q&A with the public.



KEYNOTE Al Hong Co-Founder & Managing Director at K-Style Lab

#### **GEO FOCUS**

15.45 > 16.15 | Salon II

#### **KEYNOTE by RICS: Global Commercial Property Market Survey**

Join this keynote to learn about the market surveys in the Asia pacific region and the Global Commercial Property Market Survey - a lead indicator for property market sentiments around the world. Followed by a Q&A with the public.



KEYNOTE Sean Ellison Senior Economist RICS

#### **INVESTMENT**

16.00 > 16.45 | Grand Ballroom

#### Asia's inbound investment: key success factors

Which are the most attractive investment markets in the Asia-Pacific region? What are the key factors in ensuring the best returns in the region? A look at the fundamental drivers of the inbound investment market, dominated by intraregional capital flows and with activity by foreign investors proving the attractiveness of the region.



K O Chia
Director
Grace Financial Ltd



Peter Kim Managing Director, Asia QuadReal



Colin Zhou
Director, Real Estate
KKR Asia Limited



MODERATOR Juliet Li Director KPMG

#### **MAIN THEME**

#### 17.15 > 18.30 | Grand Ballroom

#### Meet the chairmen

An unmissable event of the MIPIM Asia Summit. Learn from key luminaries of the Asian property industry how they are engaging the future of Asia's property markets – opening the way for long-term economic growth, sustainable performance and community cohesion.



Justin Chiu Cheung Kong Property Holdings Limited



George Hongchoy Executive Director & Chief Executive Officer Link Asset Management



Kenneth Gaw President & Managing Principal Gaw Capital Partners



Marie-Célie Guillaume CEO Paris La Défense



François Trausch Global CEO Allianz Real Estate GMBH



Andrew Weir Global Head of Asset Management KPMG



MODERATOR
Francis Li
International Director; Vice President,
Greater China; Head of Capital
Markets, Greater China
Cushman & Wakefield

#### **NETWORKING**

#### 18.00

#### **Poolside Cocktail and Barbecue Party**

For all MIPIM ASIA SUMMIT attendees.

Join us to network and party!



#### **MAIN THEME**

**09.00 > 09.30** | Grand Ballroom

KEYNOTE by Vanessa Cheung: New Generation Leadership Series - Evolving with Times

**Ms. Vanessa Cheung, Group Managing Director of Nan Fung Development** will share how Nan Fung transformed from a textile manufacturer to a global conglomerate with investment interests around the world. The transformation of the Mills is especially impressive bringing together Hong Kong SAR's industrial past and creative future.



KEYNOTE Vanessa Cheung Group Managing Director Nan Fung Development

#### RETAIL

**09.30 > 10.00 |** Grand Ballroom

**KEYNOTE** by Adriel Chan, Executive Director of Hang Lung Group



KEYNOTE Adriel Chan Executive Director Hang Lung Group

#### **INVESTMENT**

**10.30 > 11.15** | Grand Ballroom

#### **Key Investment trends**

The expert will analyze key investment trends & strategies in the Asian markets. What are their impact on place making and urban regeneration? How do they fit a sustainable approach?



Henry Cheng CEO / Executive Director Chongbang Group



Suchad Chiaranussati Managing Director SC Capital Partners Pte Ltd



Paul Salnikow
Founder and CEO
The Executive Center



Terence Tang
Managing Director
Colliers International



MODERATOR Sarah Cooper Managing Director, Global Head, Real Estate Equity Sales BofA Securities

#### **GEO FOCUS**

#### 10.30 > 11.15 | Salon II

#### A focus on Southeast Asia

Located at the heart of the Asia-Pacific region, Southeast Asia has become a major economic force, a driver of growth, with assets offering high returns. How real estate is a productive part of the economic equation is changing.

New revenue streams are opening up, helped by new drivers. How can investors be enablers for long-term economic growth? Which are the best economies to invest in? What are the most profitable assets?



**Stanley Chin** CEO and Principal **Treasure Capital Asia Group** 



Alison Cooke Managing Director Starr International Real Estate Hong Kong King Wai Group Investment Advisors (Asia) Ltd Company Ltd



Eric Huang Deputy CEO



MODERATOR Mark Cooper Director AsiaProperty Publishing

#### **PROPTECH**

#### 10.30 > 11.15 | Drawing Room

#### Investment oppportunities, from regional to global



**Aaron Block** Co-Founder and Managing Co-Author of best seller MetaProp.vc



Jonathan Hannam Taronga Ventures



Natasha Ho Chief Strategy Officer & Head WorkTech



Philipp von dem Knesebeck Managing Partner Blue Future Partners

#### PROPTECH

11.30 > 12.00 | Lounge

REPORT: From PropTech to AnyTech: How tech enablers and disruptors will redefine the world of work?

What will the workforce and workplace of the future look like? In addition to proptech, transformation in the workplace is increasing as the pace of technology-driven change accelerates. We study the impacts of AnyTech - the broad technology-based forces reshaping work processes, workforces and the workplace across industries in consistent ways.



Robert Wilkinson Director, Corporate Solutions, Asia Pacific Colliers International

#### RETAIL

11.30 > 12.15 | Salon II

How to win Asian foodies? From Instagrammable spots to impeccable service

Co-organised by RETAILINASIA

Hong Kong has always been known in Asia to be a food paradise, where to find cuisines from all over the world. In such a saturated market, restaurant groups are called to work on new ways of engaging the demanding consumers.

From instagrammable spots, to impeccable customer service, F&B entrepreneurs juggle from the launch of new menus to events to refresh the image of their brands. Additionally, coffee culture and cake design is growing and more and more concepts are launching in town. What's the winning formula to last in HK?



Ricky JK Lai President Red Lobster China



**Laurent Ly**Managing Director **Spica Capital** 



Sandeep Sekhri Managing Director Dining Concepts Ltd



MODERATOR
Esterina Nervino
Director
Retail in Asia

## PROPTECH

**11.30 > 12.15** | Drawing Room

Real Estate and Smart Cities - urban dwellers at the intersection

More information coming soon.



Roddy Allan Chief Research Officer JLL



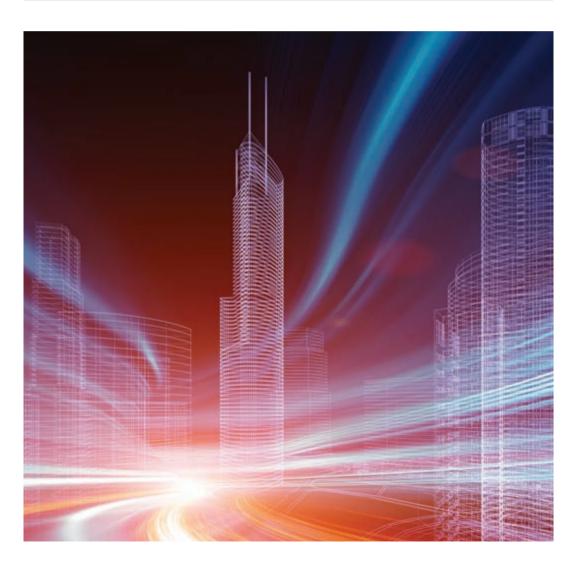
Marcos Chow Partner KPMG



Christina Tang Director Blue Sky



MODERATOR Fangyu Wu CEO & Founder MilkGarage



#### **NETWORKING**

#### 12.30 > 14.00 | Grand Ballroom

Topic based lunch - Open to all

An opportunity to network in a convivial and informal atmosphere. A time for participants to exchange best practices, as well as their experiences on issues affecting their business. Topics to be confirmed.

- 1. Trends of Insurance Capital Investing into Asia
- 1

Kenny Lam Managing Director, Head of Asia Real Estate Manulife

2. Real estate investments in Australia?



Etienne Robitaille Director Ivanhoé Cambridge

- 3. Colliers Investor Survey 2019: What happened and what's next?

  Discover the latest investor views on HK's realestate
- 5. Climate change risks and opportunities



Antonio Wu Deputy Managing Director, Capital Markets Colliers

0

Nadira Lamrad Assistant Director -Sustainability and ESG Advisory Business Environment Council

6. Digital Transformation – stories from the trenches and how to sustain change



Bernie Devine Regional Director Yardi Systems

7. Blockchain and Tokenization: The Next Wave in Proptech



Adrian Lai Chief Executive Officer Liquefy

8. Co-living



Brandon Li Vice President Warburg Pincus

9. Enhancing guests satisfaction through digital transformation



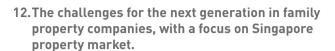
Jack Tam
Director of Innovation and
Digital transformation
L'hotel Management
Company Limited

10.Investing in Hospitality



Christophe Bertrand Associate Director Shun Tak Holdings

11. Investing in the Logistics sector in Asia







17. From CSR to ESG to the SDGs

18. New generation of Mixed use & services needed for the urban community

19. Go for European Listed Real Estate!

20. From new retail to retail newness: how to engage today's consumers in the Asian markets

21. Recent Development in Real Estate STO: the Hong Kong Perspective

22. Opportunities in the new zones in the Greater Bay Area



25. Columbia student mentoring

26. Columbia student mentoring



Chloe Zhang Vice President Warburg Pincus



Chin Han Low Director (Investments & Hospitality) Low Keng Huat (Singapore) Limited



Clarence Ling Director Kwai Hung Group



Neill O'Brien Managing Director Alvarium Guggenheim



Tze-wei Ng Consultant Vivien Teu & Co LLP



Peter Sharp Director Sharp Global Enterprises (Hong Kong) Limited



Yuri 7hou Director, Asia Pacific FPRΔ



Esterina Nervino Director Retail in Asia



John Siu Managing Director

Hong Kong

Dominic Li Senior Advisor Canfield Financial Holdings Ltd.

#### PROPTECH

14.00 > 14.45 | Drawing Room

#### Developers perspective on PropTech in the region

As proptech funding continues to accelerate, the real estate industry is shifting seismically. Learn from leading developers how they foster an innovative and collaborative mindset in their sectors.



Kim Kan Director Global Real Estate & Construction KPMG



Andrew Young
Associate Director (Innovation)
Sino Group



MODERATOR
James Fisher
C00 & Director of Market Analysis and Analytic
Spacious.hk

#### **INVESTMENT**

14.00 > 14.45 | Salon II

#### Alternative investments

Housing, healthcare, data centers....The panel will discuss the multiple opportunities in the region. What are the wining assets?



Eric Au
Founder
LivEstate Company
Limited



Collin Lau Founder BEI Capital



Charles Ma Country Managing Director, China Greystar Real Estate Partners



MODERATOR
Johnny Din
Adjunct Assistant Professor
Columbia University GSAPP

### **BUSINESS SHOWCASE**

14.00 > 14.45 | Salon |

E V E R S H E D S S U T H E R L A N D

#### **UK Real Estate: Enduring Opportunities**

This session is a 'how to' guide from active and long-standing market players who understand the UK market and know where to find strong returns and capital growth for you.

Join our panel of leading international investors and investment experts to discuss the huge variety of opportunities the UK offers. They will look at the sub-sectors, cities, asset classes and operational real estate businesses that offer best value, the tectonic trends driving investment (including housing and infrastructure pressure) and at potential currency, yield and volatility plays.

Lee Jackson. Partner. Eversheds Sutherland

Gary Jones, Chief Operating Officer, Aprirose Real Estate Investment

Chantal Van Stipriaan, Partner, EY

MODERATOR: Bruce Dear, Head of Real Estate Investment, Eversheds Sutherland

#### **PROPTECH**

#### 14.00 > 15.00 | Lounge

#### STARTUP COMPETITION

For the fifth year, the MIPIM Startup Competition, in partnership with global real estate tech partner MetaProp NYC, reveals the most promising start-ups tackling the biggest real estate challenges around the world.

The first two rounds of the 2020 edition were held in Paris and New York, and the third will be held in Hong Kong, at MIPIM PropTech Asia, where five shortlisted start-ups will pitch their ideas and business models.

The two winning start-ups from each of the three rounds will compete in the finals at MIPIM or 10-13 March 2020 in Cannes, France.

#### **MASTER OF CEREMONIES**



Aaron Block Co-Founder and Managing Partner Co-Author of best seller «PropTech 101 MetaProp.vc

#### **JURY MEMBERS**



Eric Cheah Head of Investment Management Asia Pacific Union Investment Real Estate



Antonio Hang Tat Chan Vice Chairman King Wai Group



**Jonathan Hannam** Managing Partner **Taronga Ventures** 

#### **FINALISTS**



Olesia Chikunova CEO Home WiP Inc.



Xuesong Liu CEO LeanFM Technologies



Prabhu SNM Founder & CEO BUILD METRIX



Alex Storey CEO, Co-founder REOMNIFY



Michael Wong CEO MaiBlocks Technology

#### **GEO FOCUS**

#### 15.00 > 15.45 | Salon II

#### A focus on: Australia, Singapore & Hong Kong SAR

After rapid development changed the urban fabric of Asia Pacific forever, where are the opportunities to gain the best returns? Are there still investment opportunities for a people-centered urbanism and to help combat the crisis in public spaces that the more densely populated urban areas are experiencing? What is the future for inclusive cities?



Eric Cheah
Head of Investment Management
Asia Pacific
Union Investment Real Estate



Wun Hing Donald Choi CEO Chinachem Group



Yang Yu CIO Chelsfield Asia



MODERATOR
Bernie Devine
Regional Director
Yardi Systems

#### **PROPTECH**

#### **15.00 > 15.45** | Drawing Room

#### The Massive Potential of PropTech in Mainland China

Proptech in China is flourishing, fuelled by the population's massive scale of urbanisation, a strong central policy drive to build smart cities, vast tech resources and infrastructure already leapfrogging traditional models of innovation. In this panel, the co-founders of UrbanLab, China's first proptech-focused corporate accelerator, launched by JLL, Swire Properties and Ping An Urban Tech, dive into the unique challenges and exciting opportunities of proptech in China.



Anthony Liu
New Ventures Lead
Swire Properties



MODERATOR Asif Ghafoor CEO and Founder Spacious

#### **PROPTECH**

16.00 > 16.45 | Drawing Room

Connected buildings - accelerating the sustainability agenda

A more sustainable, efficient and user-centric built environment will become the norm. Consumer and business expectations will continue to grow as new solutions and tools proliferate. Taking specific examples, the panellists discuss how technology is being used to accelerate sustainability agendas, especially through a contech first approach.



Philippe Delorme
Executive Vice-President,
Energy Management Business,
Member of the Executive Committee
Schneider Electric



MODERATOR Adrian Lai Chief Executive Officer Liquefy Limited

#### INVESTMENT

**16.00 > 17.45** | Lounge

**Investors Forum** 

A closed-door event which requires a pre-registration. A renowned discussion exclusively dedicated to investors. What impact has global leaders made to your investment decisions? What countries in Asia Pacific still presents good value?

What are the sectors to look for?

Closed door by invitation only



George Agethen Senior Vice President Ivanhoe Cambridge



Eric Huang Deputy CEO Hong Kong King Wai Group Company Ltd



Harry Ip Senior Portfolio Manager Abu Dhabi Investment Authority



Francois Trausch Global CEO Allianz Real Estate GMBH



Nicholas Wong Partner Townsend Group

#### **ASSET CLASS**

16.15 > 17.00 | Salon II

Hospitality trends in Asia



Tommy Lai CEO General Hotel Management Ltd



Noel Merainer Vice President – Development, Asia Pacific Rosewood Hotel Group



**Stephano Passarrello** Founder and Managing Director **Kapuhala** 



MODERATOR
Mark Cooper
CEO
AsiaProperty Publishing

#### PROPTECH

**17.00 > 17.30** | Drawing Room

#### **KEYNOTE**

#### **Evolving Real Estate with Technology and Community**

Community and technology are active ingredients that enable reimagination of a traditional workplace. From sourcing real estate assets, to designing a customized space, to building its global community, WeWork will share its experience of integrating space design with technology and community to suit the evolving needs of businesses of all sizes around the world.

#### **MAIN THEME**

17.15 > 17.45 | Salon II

#### **KEYNOTE** by Architect Ole Scheeren

Join the keynote to learn about Social Sustainability. Followed by a Q&A with the public.



**Ole Scheeren**Principal **Büro Ole Scheeren** 

#### **NETWORKING**

18.00 > 22.00 | Grand Ballroom



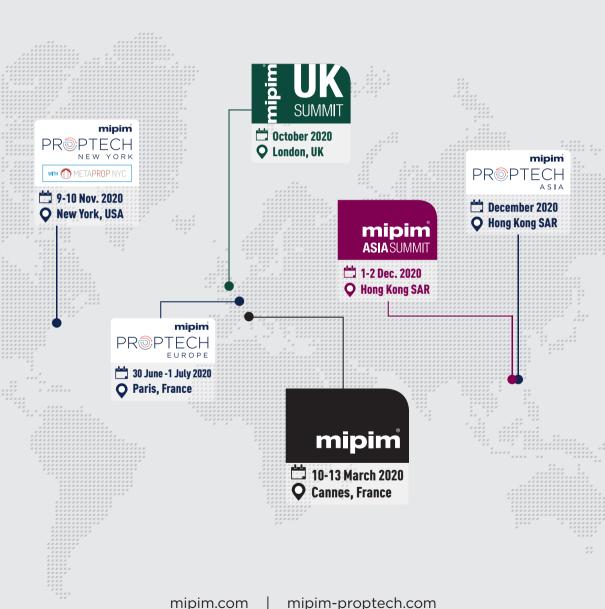
Awards Gala Dinner

By reservation



## THE MIPIM WORLD

We hope to see you at our next events



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